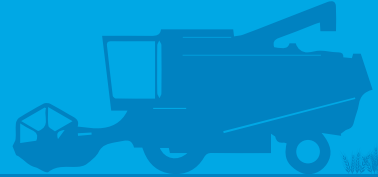


# TEKİRDAĞ

## INVESTMENT ENVIRONMENT





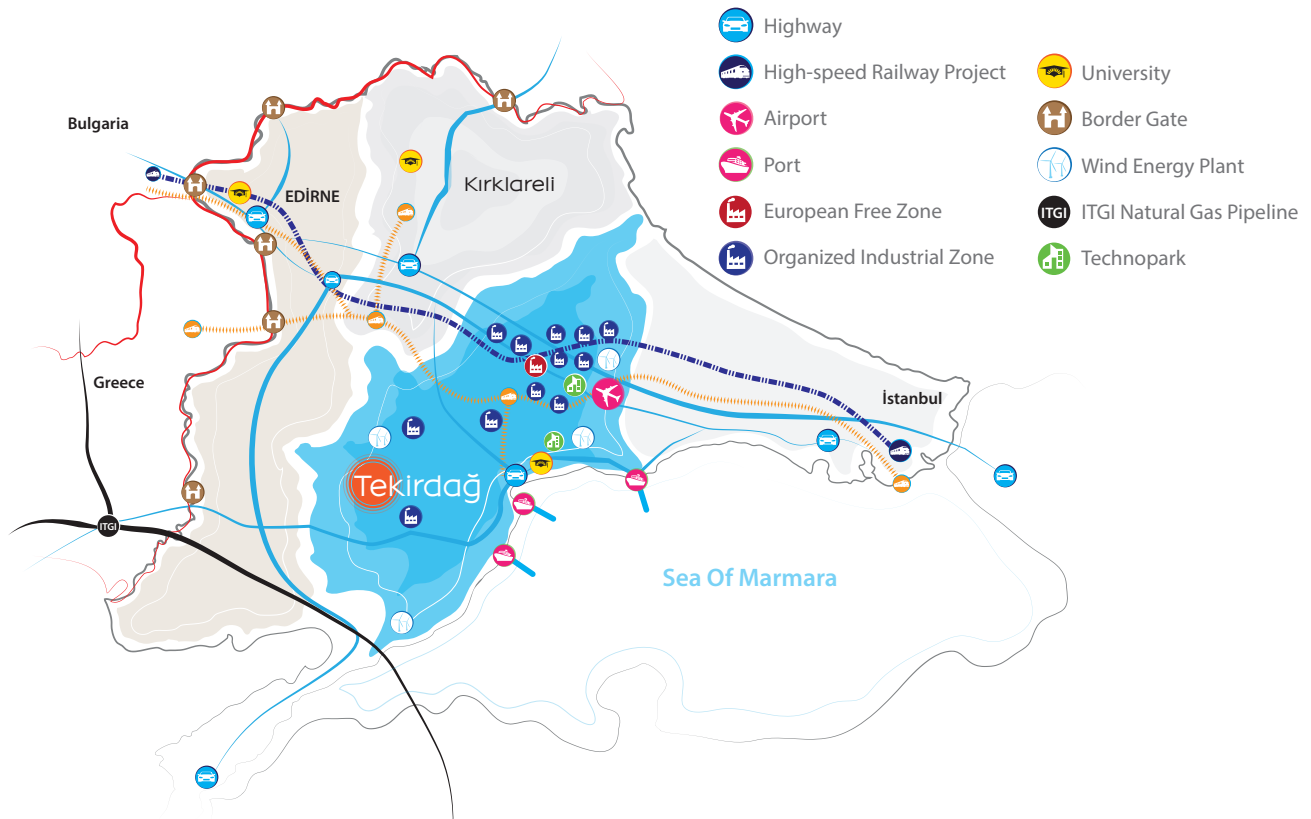
## WHY TEKİRDAĞ?

- ▶ Rank 9th in Socio-economic development index
- ▶ Competative, Qualified and Dynamic Labor Force
- ▶ Higher participation rate to labor force (%55) than rest of Turkey
- ▶ Ranked 1st at the ratio of manufacturing industrial labor force against insured labor force. (57,6)
- ▶ Many Social Opportunities for expats.
- ▶ Planned and infrastructured industry in 13 OIZ and 1 EFZ.
- ▶ Proximity to Istanbul Market (120 km)
- ▶ 3 International Harbors, World Standards in Railway, Motorway and Airport connections.
- ▶ Exclusive living standards
- ▶ Advanced energy capacity and diversity
- ▶ 2 Techno Parks in Namık Kemal University and leader R&D Centers in number of applications for patent, utility model and industrial design.
- ▶ Top ranks in agriculture and livestock business
- ▶ Raw material source with fertile lands of Trakya.
- ▶ Existing and Potential Irrigation areas.
- ▶ Highly competitive environment with %82 of industrial plants in Trakya Region.
- ▶ Ranked 7th in inter-city competitiveness index in Turkey.



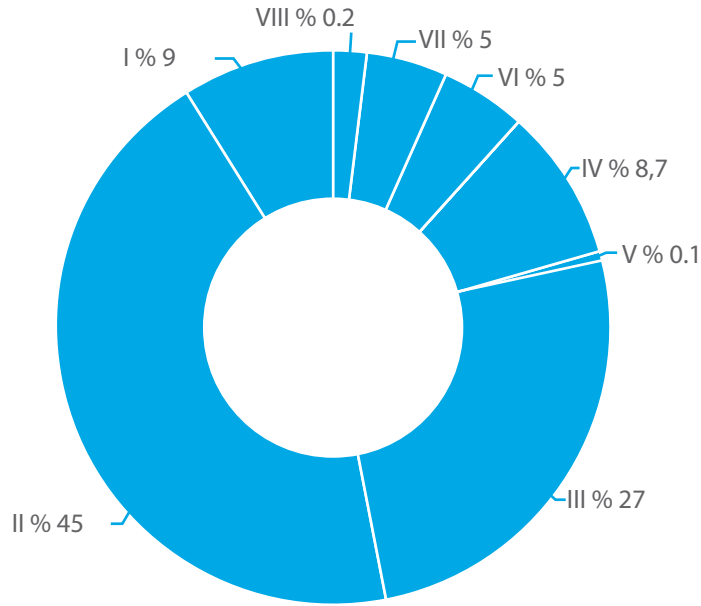
## INTERCONTINENTAL STRATEGIC POSITION

- Easy accessibility with advanced motorway
- Proximity to production centers and markets.
- Proximity to EU-Turkey borders
- Transit corridor between Asia and Europe.
- Logistic advantages with railway, motorway, harbors and international airport



## ADVANCED TRANSPORTATION INFRASTRUCTURE

- One of the leading cities of Turkey on international motorway links, motorway length and highway length in per square kilometer
- International Corlu Airport
- 3 International Harbors; Tekirdağ, Martaş and Asyaport.
- Direct linkage between Europa and Anatolia with TEM Highway.
- 683 km motorways network (383 km motorways, 256 km inter-city roads 44 km highways)
- 115 km railway network
- International railway link with Europe



**Figure 1:** Tekirdağ land classification

**Source:** Tekirdag Provincial Directorate of Environment and Urbanization ,2012

According to data from the Tekirdağ Provincial Directorate of Environment and Urbanization %90 of the agricultural lands are classified between 1st to 4th degrees.

According to data of Tekirdağ Provincial Directorate of Food, Agriculture and Livestock, %59.33 of Tekirdag's surface is agricultural area, while %16,51 is forest and heathland, %5,16 is grassland and %18,99 is non-agricultural land.

Most important agriculture products of Tekirdağ are weath, sunflower and rice. According to data from the Turkish Statistical Institute, Tekirdag provides %8 of the wheat production, %35 of the sunflower production, %55 of the canola production, %3,2 of the rice production and %2.7 of the milk production of whole Turkey.



## Field Crops

**Grains:** Rye, oats (grain), corn (grain), rice, birdseed, sorghum (grain), triticale (grain), wheat (other), barley (Malting), barley

**Oil Seeds:** Sunflower (for oil), canola, safflower, sesame

**Forage Crops:** Alfalfa (dry grass), alfalfa (seed), sainfoin (green grass), sainfoin (hay), corn (yield), vetch (green grass), vetch (dry grass), corn (silage)

**Industrial crops:** sugar beets, tobacco, thyme.



## Fruit Production

Wine grapes are the most produced fruit in the province. In other words viniculture is quite common in Tekirdağ. Also there are significant amount production of grapes, olive and apple. However when the fruit gardens analysed, olive has got the largest habitat in the province. It is followed by Wine Grapes, than Grapes and Walnut.



## Vegetable Production

According the data of 2012 most produced vegetables are watermelon, onion, melon, tomatoes, and cucumber

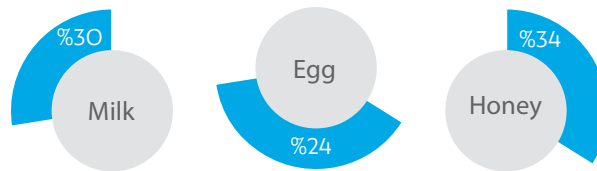
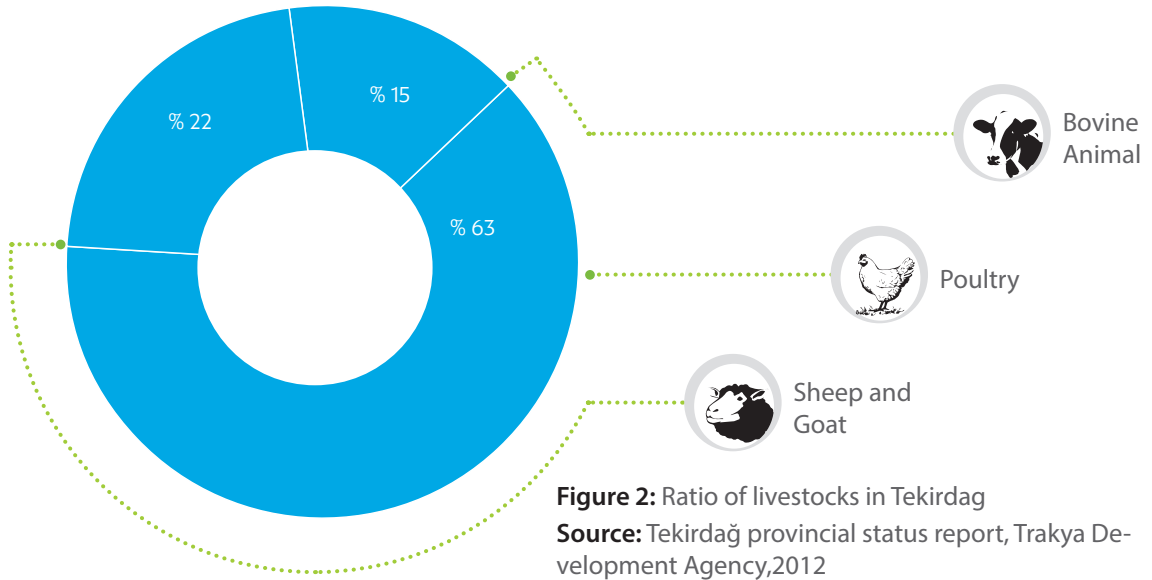
In terms of the number of present livestock in the province the largest cut belongs to the poultry, then ovine breeding and bovine breeding, respectively.



## Greenhouse Production

Percentage of the Greenhouse Production Areas are increasing in recent years in Tekirdağ . However researches shows that that high tunnel type greenhouses and glass greenhouses are more preferred in Tekirdağ than plastic greenhouses and low tunnel type greenhouses.

In Trakya Region most of the greenhouse products are tomato, cucumber and lettuce.







## Poultry

Egg Chicken is the most common species in poultry breeding. Turkey, Duck and Geese are also common breeds in Trakya Region

**Table 3:** Numbers of Poultry

Laying Hen	683.360
Turkey	29.382
Goose	5.566
Duck	11.179

## Fishing

Fishing industry has got %0,22 of the Tekirdağ's agricultural gross product. Sea fishing is maintained in Süleymanpaşa, Marmara Ereğlisi and Şarköy sea side. Prominent fishes that are being caught; horse mackerel, anchovy, bonito, sea bass, bluefish, snapper, white sand mussels and shrimp fish species.

Beside the sea fishing there are also 74 fishing lake in Tekirdağ. There are 6 companies which are actively working on aquaculture products and 5 of them have EU export approval number. Tekirdağ is currently exporting frozen fish and live frog to Greece, Bulgaria, France, Spain and Italy.



## Beekeeping

According to data in 2012, numbers of the villages which studying about Bee Keeping are very flexible and there are 209 villages in 2012. Also there are 49.426 beehives in the borders of provinces. According the same data there are 542,555 tonnes honey and 12,295 tonnes beeswax production in 2012.

Beekeeping statistics shows us that it's a growing agriculture type in the country and in Trakya Region.

**Table 4:** Beekeeping Statistics

Number of Beekeeping Enterprises (units)	890
Number of New Hives	48.015
Number of Old Hives	1.411
Total Hives	49.426
Honey Production (tonne)	542.555
Beeswax Production (tonne)	12.295



## Bovine and Sheep - Goat Breeding

%81,32 of the current livestock population is composed from cattles, %17,03 is hybrid cattles, %1,27 is domestic cattles and %0.38 is buffalo.

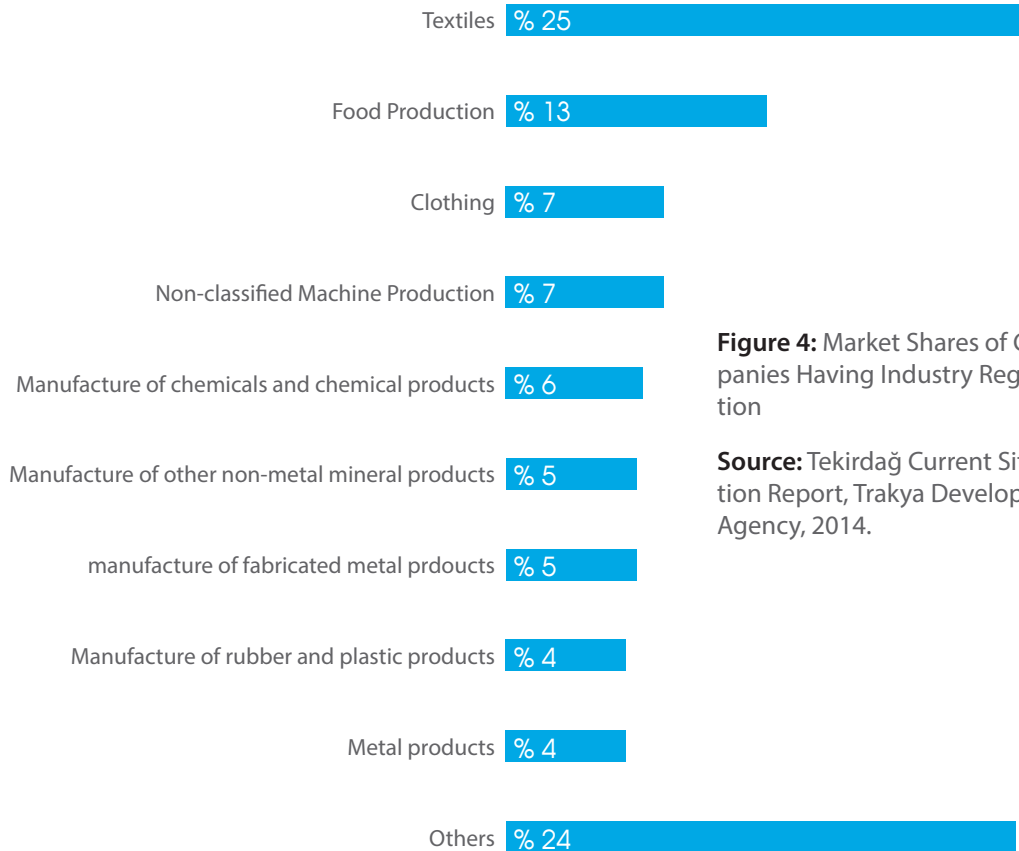
**Table 1:** Numbers of Bovine Animals

Culture Cattle	129.402
Buffalo	698
Hybrid Cattle	22.701
Domestic Cattle	1.936

**Table 2:** Numbers of Ovine Animals

Domestic Sheep	182.684
Hair Goat	60.926
Merino Sheep	19.575

**Source:** Animal Production Statistics, TSI, 2013.



**Figure 4:** Market Shares of Companies Having Industry Registration

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

According to the 81 provincial status report of the Ministry of Science, Industry and Technology, Tekirdağ ranks 10th among the most developed industrial cities by hosting 2% of the 1371 industrial companies of Turkey.



## Labor Profile and R&D:

According to industry registry records, in Tekirdag the number of registered employees in enterprises is 105,798 in total.

Number of firms with R&D units is 195, number of firms with quality control unit is 573.

Industry in Tekirdağ keep on developing especially based on textile products.

37% of the industry employees are working in manufacture of textile where %14 is working in the Apparel Manufacturing industry. 22% Of the industrial enterprises operating in Tekirdag are micro-sized where 43% is small-scaled, 29% is middle scale and 6% is large-scaled operations.

Industrial production has the biggest share in Tekirdag's economy by having 49% of the total economic scale. In addition %26 of the total employees are employed in industry. Service sector's share is %39 of the total economy of Tekirdağ while %35 of the total employees are employed in this sector. Agriculture contains %12 of the total economy of Tekirdağ and its employees are %39 of the total economy.

10% of textile, 25% of margarine, 20% of refined sunflower oil, 25% of home appliances, 40% of paper and packaging and 37% of milled leather of Turkey's total production is being produced in Tekirdağ.

Most of the enterprises of our region has become a brand in their own sector.

## PUBLIC INVESTMENTS

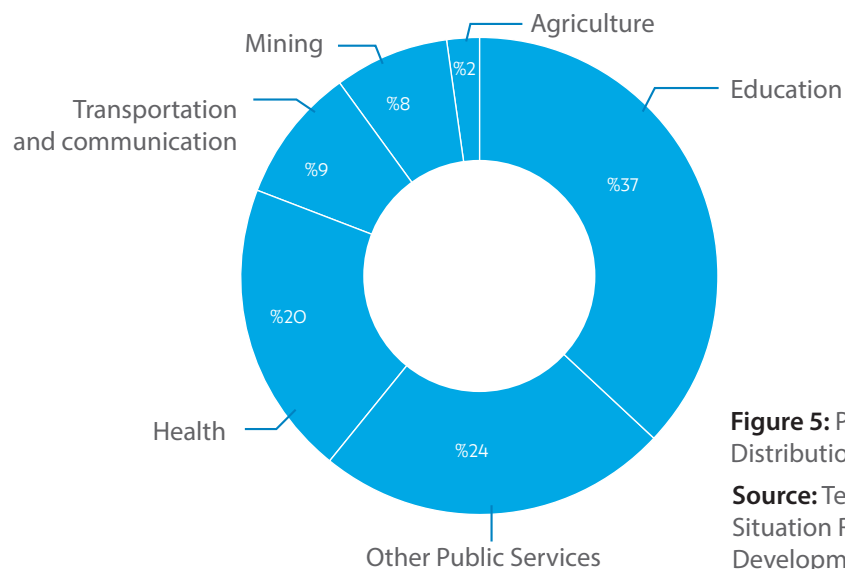
When we have a look at the following data of investments made by government the largest share belongs to education. Health, Transportation and communication sectors respectively follow the ranking, Worth of 124.766.000 TL Public Investment has been realized in 2012.

**Table 5:** Sectoral Distribution of Public Investment

Agriculture	2.150
Mining	9.405
Energy	5.000
Transportation and communication	11.180
Education	44.680
Health	23.500
Other Public Services	28.851
TOTAL	124.766.000

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

### Public Investment Distribution by Sector



**Figure 5:** Public Investment Distribution by Sector

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Table 6:** Demography of Business

Year	Region's name	Founded			Close-Out		Closed		
		Company	Coop.	Nat. Person Trading Activity	Company	Coop.	Company	Coop.	Nat. Person trading activity
2012	Tekirdağ	295	11	1.192	126	26	96	23	744
2011	Tekirdağ	469	11	1.060	113	29	84	26	530
2010	Tekirdağ	421	29	863	91	51	55	25	513
2009	Tekirdağ	394	18	736	85	28	43	17	320

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

## VOLUME OF COMMODITY EXCHANGE

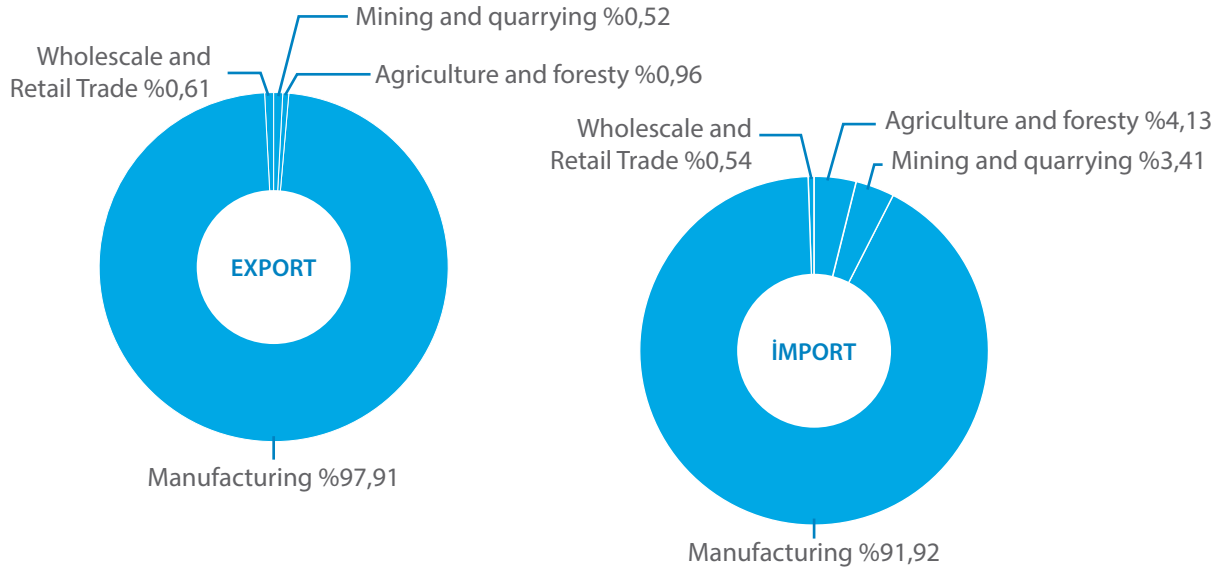
There are 5 Chamber of Commerce and Industry located in Tekirdağ, Çorlu, Hayrabolu and Malkara. These Chambers have 13670 active members also there are 4 commodity exchanges located in Tekirdağ, Çorlu, Çerkezköy, Hayrabolu and Malkara and they have got 389 active members. According to following data; while trade volume of Tekirdağ Commodity Exchange is 11th in Turkey, Çorlu takes place as 53th, Hayrabolu 75th and Malkara 81th .

**Table 7:** Commodity Exchange Trading Volumes

	2007	2008	2009	2010	2011
<b>TR21 Trakya</b>					
Trading Volume	3.680.500.684	4.716.942.779	5.312.107.351	6.086.362.259	6.970.131.621
Ratio at Turkey%	5,89	6,83	6,92	6,54	6,09
<b>Tekirdağ</b>					
Trading Volume	710.219.949	971.385.938	1.261.184.448	1.438.712.333	1.989.735.746
Ratio at Turkey%	1,136	1,406	1,642	1,546	1,738
<b>Hayrabolu</b>					
Trading Volume	206.253.820	249.435.944	282.079.818	337.865.828	379.758.931
Ratio at Turkey%	0,33	0,361	0,367	0,363	0,332
<b>Çorlu</b>					
Trading Volume	355.548.628	475.560.046	458.575.812	530.266.868	562.299.264
Ratio at Turkey%	0,569	0,688	0,597	0,57	0,491
<b>Malkara</b>					
Trading Volume	252.186.745	322.651.421	307.545.351	352.300.943	346.928.280
Ratio at Turkey%	0,403	0,467	0,401	0,379	0,303

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

## FOREIGN TRADE



**Figure 6:** Exports and Imports Data by Economic Activity (in thousands of USD)

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

In 2014 Tekirdağ exported 76% of the Trakya region's total export which costs 596.654.000 \$ . The same year Tekirdağ imported %71 of the Trakya region's total import which is 641.103.000 \$.

**Table 8:** Export and Import Markets

Export Markets	Import Partners
Germany, France, Britain, Italy, Bulgaria	Germany, Bulgaria, Italy, China, S. Korea

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

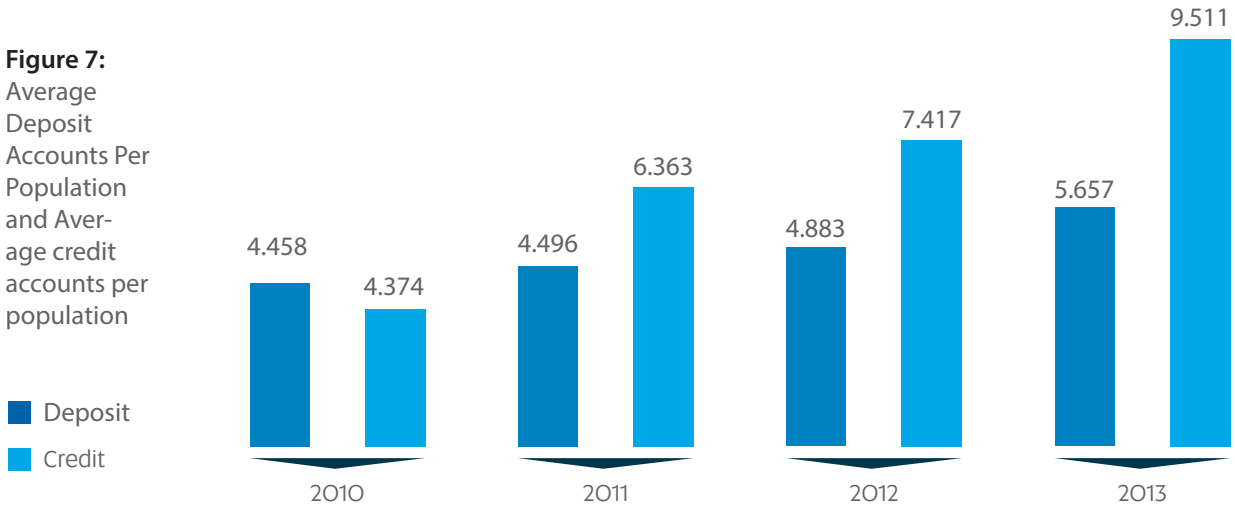
In 2014 Tekirdağ exported 76% of the Trakya region's total export which costs 596.654.000 \$ . The same year Tekirdağ imported %71 of the Trakya region's total import which is 641.103.000 \$.

**Table 9:** Export and Import volume in last 5 years

Name of the Province	2007	2008	2009	2010	2011	2012
Export (K \$)						
Tekirdağ	528.304	577.966	483.240	546.332	655.580	596.654
Import (K \$)						
Tekirdağ	494.426	612.105	473.826	603.210	779.629	641.103
Tekirdağ Export Import Ratio						
Ratio (%)	106,85	94,42	101,98	90,57	84,08	93,06

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Figure 7:**  
Average Deposit Accounts Per Population and Average credit accounts per population



**Source:** Banking Statistics, Banks Association of Turkey.



## Marine and Nature Tourism

In Tekirdağ prominent locations in terms of marine and nature tourism as follows:

Güngörmez and Güneşkaya Caves, Tekir Mountain, Ganos Hill, beaches such as Yelkenli, Kumbağ, Değirmenaltı, Eriklice, Gaziköy, Hoşköy, Karaevli, Topağaç and Kastro.

Kastro Bay Nature Conservation Area is the only natural black pine forest of Trakya Region.

## Ancient Cities and Historical Places

Ancient cities established in Tekirdağ as follows: Bisanthe, Perinthos, Heraion, Teichos, Ganos, Toronte, Apri



## Ottoman Period Arts

Ottoman Period monuments which are located in Tekirdağ as follows: Rüstempaşa Complex, Orta Mosque, Eski Mosque, Hasan Afendi Mosque, İncelik-İmaret Mosque, Hamami Mehmet Paşa Tomb, Kırklar Tomb, Sadi Baba Tomb, Yalı Turkish Bath, İncelik-Erenler Turkish Bath and many historic fountains.



## Gastronomy Tourism

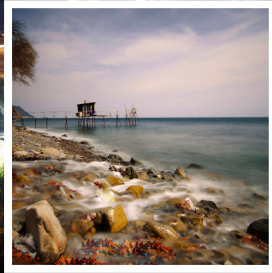
Prominent gastronomic values of Tekirdağ as follows: Milk and dairy products, meat and meat products, wine and Ottoman cuisine. It is possible to mention local Meatball from Tekirdağ, dessert from Hayrabolu, Dessert made by cheese and Vine of Sarkoy County as a dominant gastronomic values of the area.

## Brand Valued Tourism Assets

Principal assets of Tekirdağ bearing the brand value as follows:

Wine Tourism : Another type of tourism in the region that began to rise is wine tourism, also known as eno-tourism. In recent years, rate of tourists who are interested in this kind of tourism are increasing sharply. It is not difficult to say that eno-tourism has promising future in Trakya Region considering the fact that it has been the center of wine production for years.

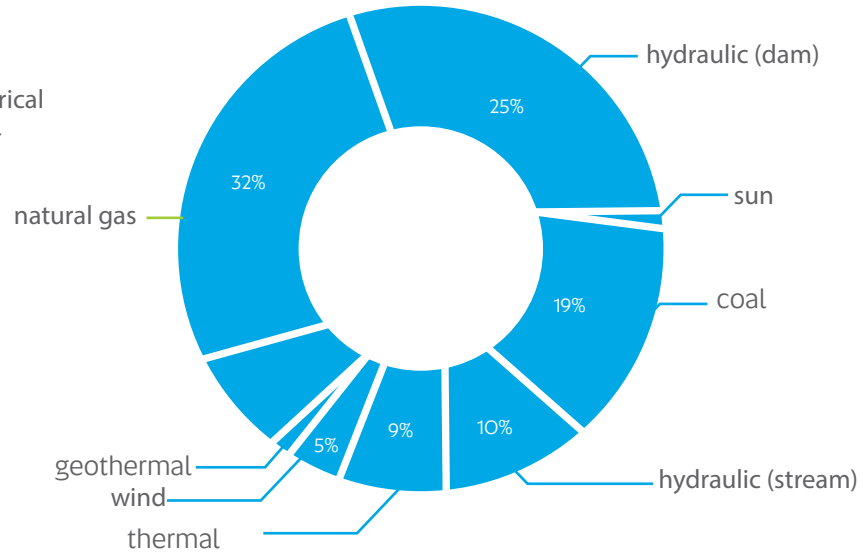




ELECTRICITY

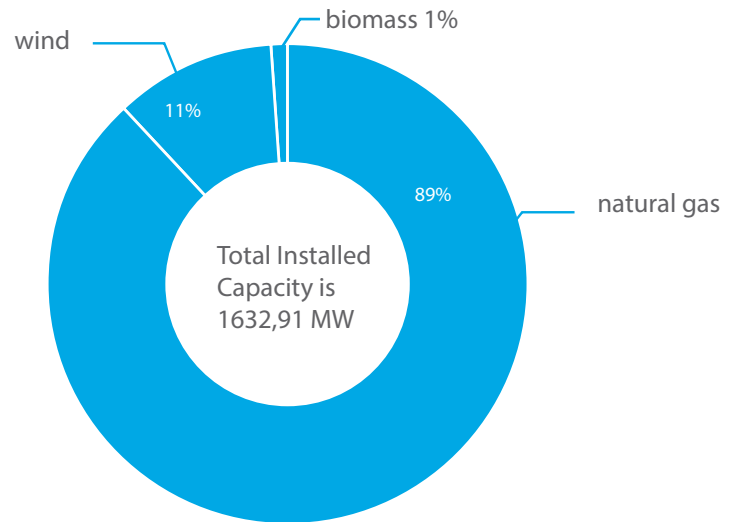
**Figure 8:** Installed Electrical Power of Turkey (66,134 MW)

**Source:** TETC, 2014.



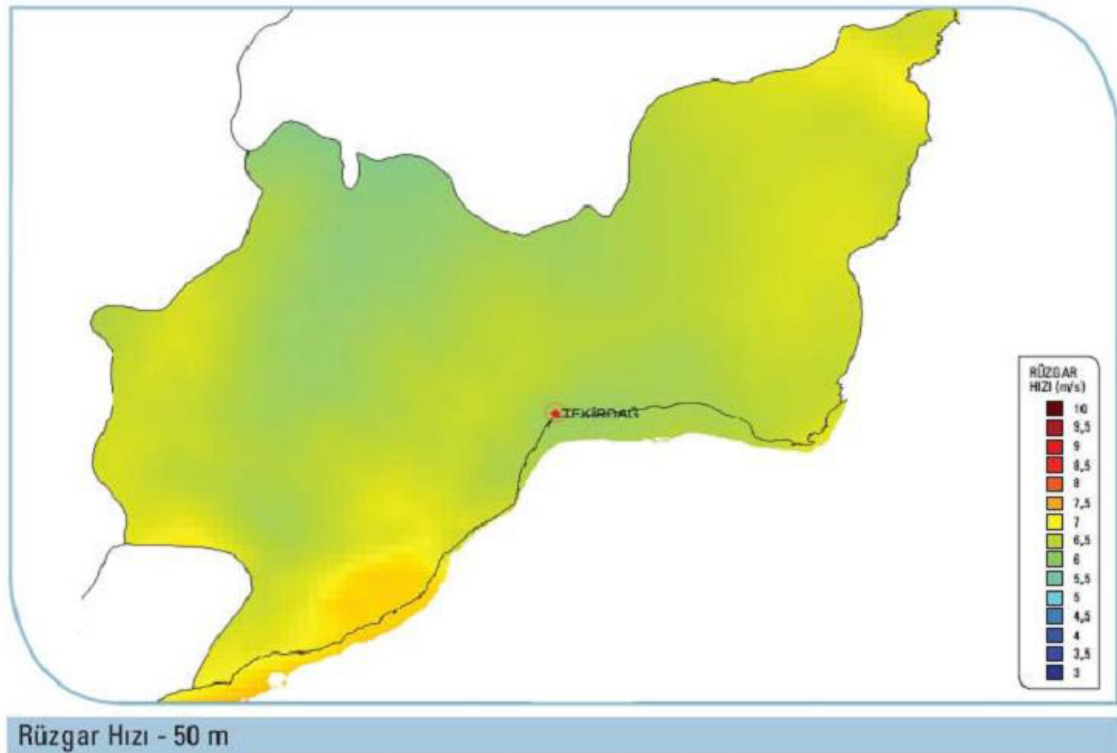
**Figure 9:** Installed Capacity of Electrical Energy of Turkey ( MW)

**Source:** Energy Report, Trakya Development Agency



## WIND

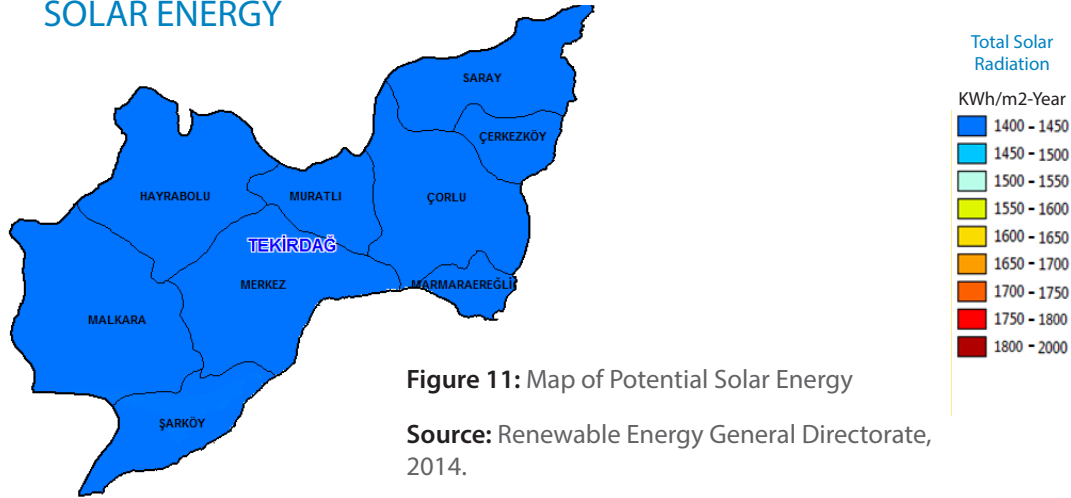
According statistics of General Directorate of Renewable Energy (GDRE), Malkara, Şarköy, Çerkezköy and Çorlu counties promise more applicable wind farm potential. With respect to GDRE, Tekirdağ has availability of 4.626 MW of wind farming in 925km<sup>2</sup> area. In order to increase the number wind farms and to connect them with station of electricity transmission, significant investments should be carried out in Malkara and Şarköy counties.



**Figure 10:** Map of Potential Wind Energy

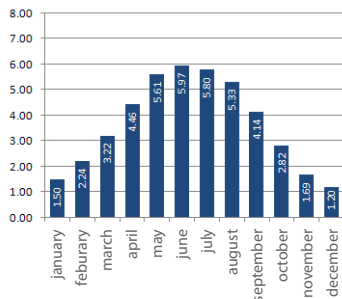
**Source:** Renewable Energy General Directorate, 2014.

## SOLAR ENERGY

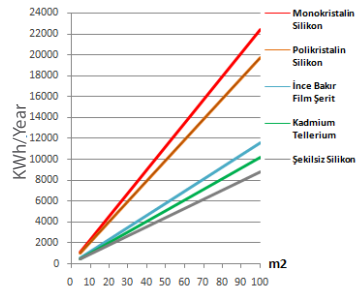


**Figure 11:** Map of Potential Solar Energy

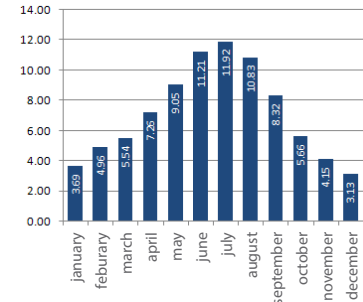
**Source:** Renewable Energy General Directorate, 2014.



TEKİRDAĞ Sunshine  
Duration (Hour)



TEKİRDAĞ PV Type-Field-  
Replicable Energy (KWh-Year)



TEKİRDAĞ Global Radiation  
Values (KWh/m2-day)

Due to its geographical location in Turkey, with high solar energy potential, the average annual sunshine duration is 2,640 hours (total of 7.2 hours per day), the average total radiation intensity of 1,311 kWh / m<sup>2</sup>-year(daily total of 3.6 kWh / m<sup>2</sup>) and solar energy potential is 380 billion kWh / year. In the province, except for small-capacity domestic water heating system, there is no solar-powered facilities.

## BIOMASS

Turkey, which is an agricultural country, has a plentiful supply of product waste and agricultural waste. With high fertility in agricultural lands of Trakya region, there is a significant potential in terms of agricultural development. In province of Tekirdag oilseed crops such as sunflower, rapeseed, soybean, canola, safflower and cotton are being planting. In addition agroforestry can be disseminated by planting qualified trees to the Yıldız Mountains. animal and vegetable waste can also be considered in forests of Tekirdag. The amount of potential waste and energy of Tekirdağ are given in the table below.

**Table 10:** Biogas Potential of Animal Wastes

<b>Total Fertilizer (tonne/year)</b>	<b>1.146.103</b>
Total Biomass Amount (m3/year)	28.707.072
Biomass AID (kcal/m3)	5.000
Total Energy Value (MWh/year)	166.902
Combustion Efficiency	60%
Annual Working Time of Plants	7.000
Installed Capacity(MW)	14
Annual Electricity Generation (GWs)	100

**Table 11:** Electrical Production Potential from Urban Wastes

Collected Waste (tonne/year)	376.306
Installed Capacity (MW)	7
Annual Estimated Production(GWs)	84

**Table 12:** Total Forest Assets

Standart Forest (ha)	66.010,5
Damaged Forest (ha)	38.075,5
Total Forest (ha)	104.086

**Table 13:** Electricity Production Potential from Agricultural Waste

Total Wheat Straw(tonne/year)	33.155
Total Rice Shell(tonne/year)	4.421
Rice Stalk To Be Used For Energy Production(tonne/year)	19.893
Rice Shell To Be Used For Energy Production(tonne/year)	2.652
Total Wheat Straw (tonne/year)	592.982
Wheat Straw to be Used For Energy Production(tonne/year)	355.789
Total Sunflower Stalk(tonne/year)	126.736
Sunflower Stalk to be Used For Energy Production(tonne/year)	76.041
The Total Annual Amount of Energy(G-cal)	1.262.517
Approximate Cycle Efficiency	40%
The Total Annual Operating Hours	6.500
Approximate Theoretical Installed Capacity (MW)	90
Annual Amount of Electricity Production(GWs)	587

**Source:** TR21 Trakya Region Energy Report, Trakya Development Agency, 2012.

## COAL

Trakya Region has significant lignite resources. 60.31% of the total reserves of lignite resource in the region is located in Tekirdağ. Lignite reserves in the region constitutes 2,76's% of Turkey's total lignite reserves.

This lignite formations are observed through Saray and Malkara districts. In lignite fields of Saray district, lignites suitable for use as thermal power station, the lower calorific value of lignite is 1677 Kcal / kg and 1947 kcal / kg. In lignite fields of Malkara district, lignites suitable for use as thermal power station, the lower calorific value of lignite is changes between 2277 Kcal/kg and 2359 Kcal/kg in which 11.600.000 tonne probable reserves are determined.

**Table 14:** Lignite Reserve

	Visible	Probable	Possible	Total	Source	Potential	Grand Total	Operable
Trakya	141.175	65.698	0	206.873	123.876	0	330.749	73.225
Tekirdağ	141.175	11.595	0	152.770	46.691	0	199.461	73.225

**Table 15:** Equivalent Value

	Petroleum	Hard Coal
Trakya	74.727	106.751
Tekirdağ	40.152	57.360

**Source:** General Directorate of Mineral Research and Exploration, 2014.

## NATURAL GAS

American company named Trakya Basin Natural Gas extracts natural gas in Hayrabolu district of Tekirdağ in which the daily capacity is 300.000m<sup>3</sup> / day, the reserve area of 100 km<sup>2</sup> and the amount of 200,000 m<sup>3</sup> / day.

**Table 16:** Natural Gas Reserve Points

Field Name	District	Quantity of Extracting Gas(m <sup>3</sup> /day)
Vakıflar	Vakıflar Village District	5.000
Sevindik	Y.SevindikliVillage District	30.000
Karaçalı	Velimeşe-Önerler Village District	40.000
G.Karaçalı	Velimeşe-ÖnerlerVillage District	220.000
Yulaflı	Yulaflı Village District	120.000
Göçerler	BeyazköyVillage District	400.000

**Source:** Natural Gas Statistics, Tekirdağ Environment Status Report.

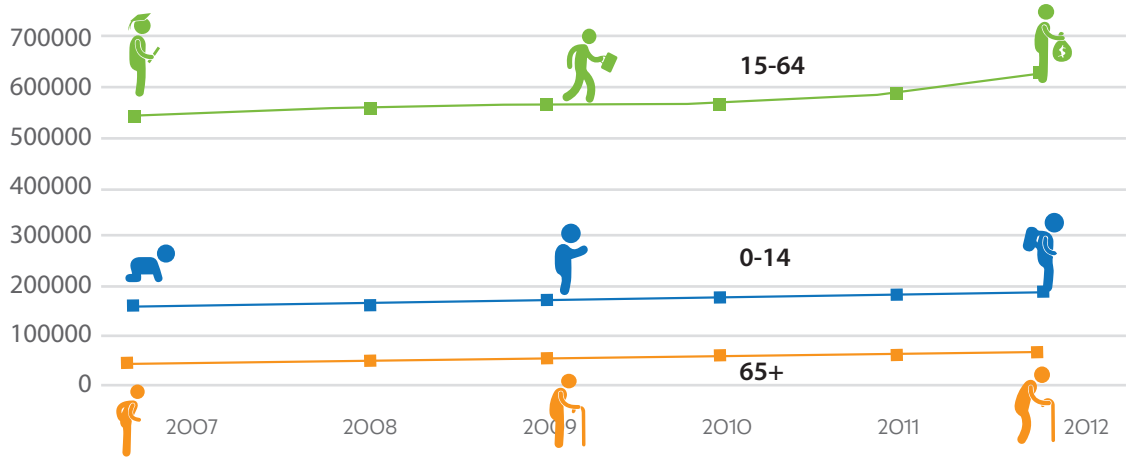


**Figure 12:** Natural Gas Pipelines through Tekirdağ

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

## POPULATION

According to United Nations (UN) criteria, the age between 0-14 is considered as children , the age between 15-64 is population of working adults / active population and the age over 65 is classified as the elderly population. In the province of Tekirdağ, 7% of the total population is age 65 and over, while in Turkey, this ratio is around 8%. Population share of children's group is about 25% in Turkey, while this rate is 21% in the province of Tekirdağ.

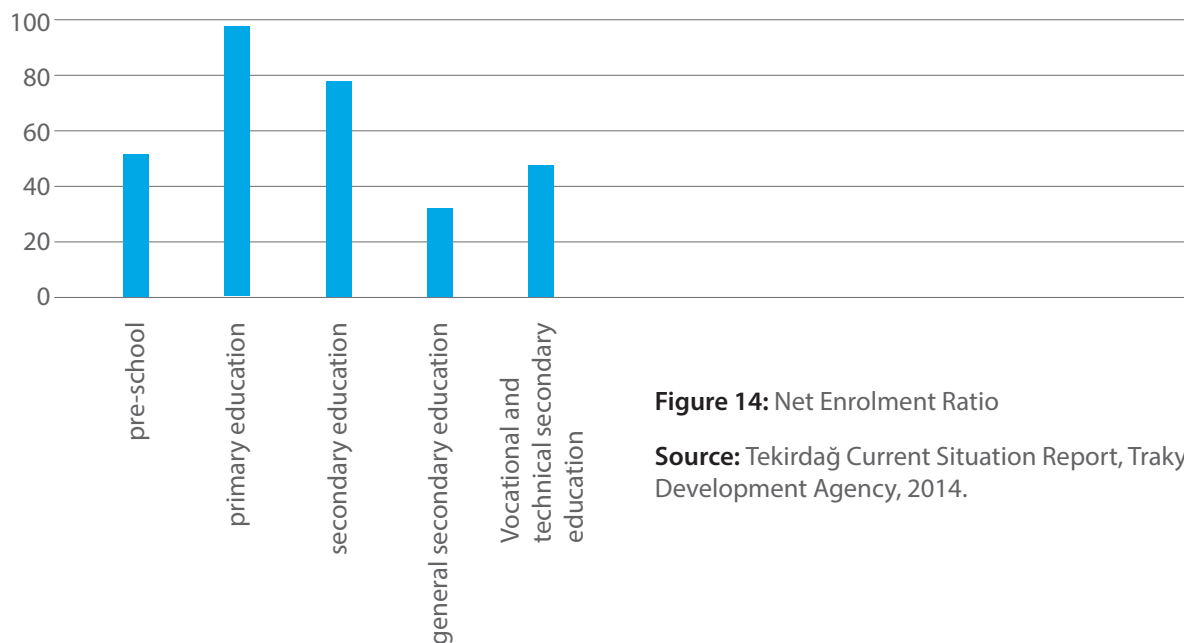


**Figure 13:** Population by Age Groups

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.



## EDUCATION



**Figure 14:** Net Enrolment Ratio

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Table 17:** 2012-2013 Academic Year Occupational and Technical Secondary School and Student Numbers

School	Student
73	25.510

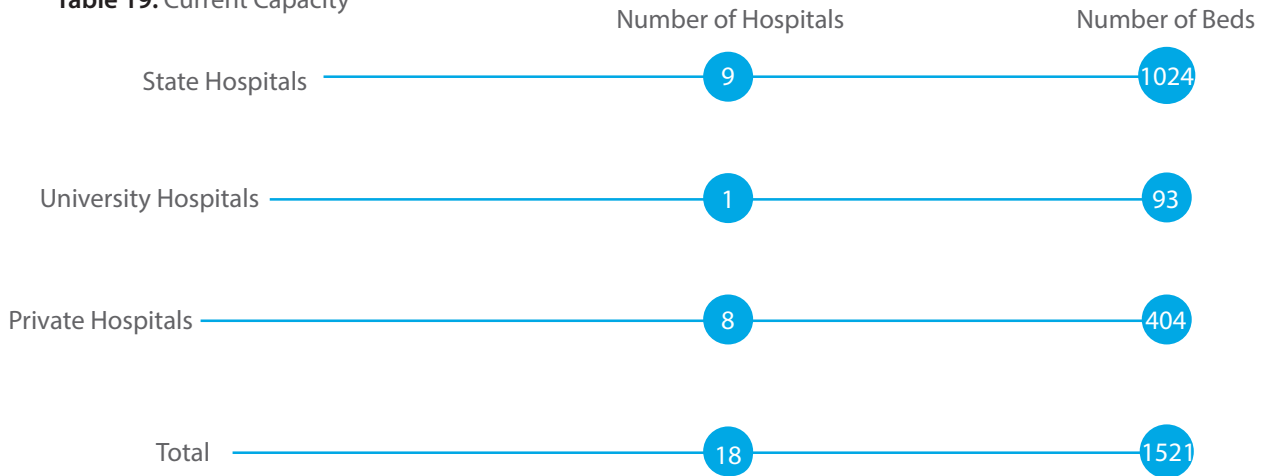
**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Table 18:** Number of Students Attending Higher Education Institutions, Academic Year of 2011-2012

Faculties	3.532
Colleges	239
Institutes	760
Vocational Colleges	11.715
State Conservatory	-
Total	16.246

**Source:** Tekirdağ Current Situation Analysis, Trakya Development Agency, 2014.

## HEALTH

**Table 19:** Current Capacity

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Table 20:** Number of Health Personnel

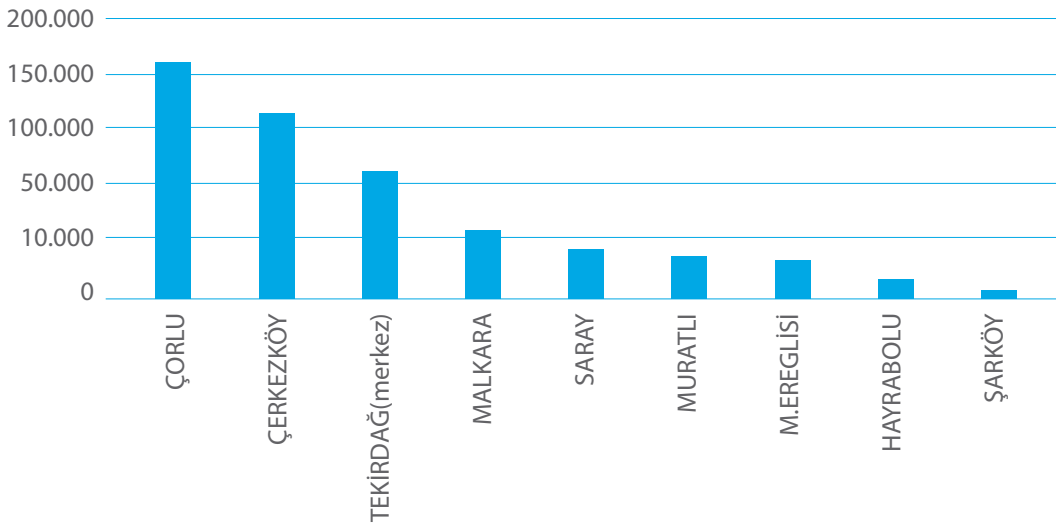
Specialist Physician	552
General Practitioner	453
Dentist	242
Medical Officer	1115
Nurse	1103
Midwife	535
Pharmacist	282

Source: Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

## LABOUR FORCE

In Trakya Region, non-institutional civilian population for the age of 15 and over is approximately 1.3 million according to the 2012 statistics. Approximately 713.000 of this population is being involved in labor force. The labor force participation rate is 54.8% for the Trakya region which is higher than Turkey's total ratio. The unemployment rate is about 7.4% and non-agricultural unemployment rate is 8.5% which is lower than Turkey's general ratio.

## EMPLOYMENT



**Figure 15:** Number of Employment by Settlements

**Source:** Tekirdağ Current Situation Report, Trakya Development Agency, 2014.

**Table 21:** OIZs' Capacities in Tekirdağ

OIZ	Number of Firms		Size of OIZ	Capacity (parcel)		Current Capacity percentage in parcel	Real Capacity in percentage
	On Work	Under Construction		Total	In Use		
Cerkezkoy	218	29	1234(ha)	380	218	57%	65%
Corlu Deri	70	1	120(ha)	210	210	100%	34%
Hayrabolu	9	3	100(ha)	100	48	48%	12%
Malkara	0	1	105,60(ha)	69	7	10%	1%
Velimese	178	-	988,10(ha)	595	202	34%	30%
Veliköy	80	-	400,36(ha)	187	80	43%	43%
Muratlı	48	-	302,18(ha)	158	50	32%	30%
Ergene-1	63	-	453,73(ha)	169	74	44%	37%
Ergene-2	129	-	717,5(ha)	403	136	34%	32%
Turkgucu	51	-	340,47(ha)	153	51	33%	33%
Karaagac	35	-	186(ha)	105	35	33%	33%
Yaliboyu	19	-	38,1(ha)	50	19	38%	38%

OIZ: Organized Industrial Zone

ha: Hectare

**Source:** Statistics of Industrial Areas , OSBUK (OIZ Senior Institution) ve Tekirdağ Governorship



### Tekirdag Advances Its Transportation Hub by “Edirne – Kırklareli – Tekirdag – Istanbul High Speed Train Project!”

High Speed Train project, is going to start on 2017, targets to decrease duration between Istanbul and Tekirdağ to half an hour. The project will shift Trakya region to become an hinterland of Istanbul means faster development in transportation infrastructure, attraction of more tourism investments, boost in economy and as well as the social life.



### ASYAPORT

Harbour ASYAPORT is currently under construction . It is being constructed as Main Hub - Hub Port. It is expected to start operations at the first quarter of 2015. When start, it will have 2.500.000 TEU capacity per year that eventually makes Asyaport one of the biggest port in Europe.



- Investment in R & D
- Investment in Biogas
- Investment in Textile
- Investment in Water sector
- Investment in Greenhouse
- Investment in Leather Waste
- Investment in Pasta Production
- Investment in Amusement Park
- Investment in Production of milk powder
- Investment in Canned Fruits and Vegetables.
- Investment in Biscuit and Nutriment Production
- Investment in Milk and Pasteurized Milk Production
- Investment in Agriculture (Breeding and Orchardng)
- Investment in Hotels (specifically Black Sea region and towards Bulgarian border)
- Investment in Tourism sector (Opening an agency, providing service and Accommodation)

### Investment Areas With High Demand

- Investment in Machine Production for Textile and Leather Processing Sectors
- Investment in Subsidiary Production for Computers and Electronics
- Confectionery, Chocolate and Gum Production
- Investment in Vapour and Kettle Production
- Investment in Textile subsidiary industry

Tekirdağ is located in the 2nd district according to the incentive system. Investments that will be carried out in this area can take advantage of General Investment Incentive, Regional Investment Incentive, Large Scale Investment Incentive, Strategic Investment Incentive. Contributions provided to investors through incentive instruments depend on the characteristics of the investment and applicable schemes.

## General Investments

Any investment subject not incentivized by the Regional, Large Scale or Strategic Schemes under the new Investment Incentive Program can benefit from supports granted by the General Investment Incentive Scheme, as long as it fulfills certain criteria. The minimum fixed investment amount should be 1.000.000 TL, the investment subject under the program should not be one of "Investment Subjects not Supported" and should meet specific criteria set for the "Conditionally Supported Investment Subjects". There are two supports for this scheme:

**Value Added Tax (VAT) Exemption:** Investment machinery and equipment which is imported and/or locally provided within the scope of the incentive certificate will be VAT exempt.

**Customs Duty Exemption:** Investment machinery and equipment imported within the scope of the incentive certificate will be exempted from customs duty set in the Import Regime Decree.

## Regional Investments

Investment projects can benefit from supports offered by the Regional Investment Incentive Scheme, provided that they meet the minimum investment amount and capacity requirements for industries identified for the province. Supports granted by the Regional Investment Incentive Scheme for the province are given below.

Value Added Tax Exemption				Available
Customs Duty Exemption				Available
Tax Deduction	Until 31.12.2014	Rate of Contribution (%)	Outside OIZ	20
			Within OIZ	25
		Tax Reduction Rate (%)	Outside OIZ	55
			Within OIZ	60
	By 01.01.2015	Rate of Contribution (%)	Outside OIZ	15
			Within OIZ	20
		Tax Reduction Rate (%)	Outside OIZ	40
			Within OIZ	50
Social Security Premium (Employer's share)	Until 31.12.2014	Term of Support (years)	Outside OIZ	3 years
			Within OIZ	5 years
		Rate of Contribution(%)	Outside OIZ	15
			Within OIZ	20
	By 01.01.2015	Term of Support (years)	Outside OIZ	3 years
			Within OIZ	5 years
		Rate of Contribution (%)	Outside OIZ	20
			Within OIZ	25
Land Allocation				Available



## Large scale Investments

Large scale Investment Incentive Scheme supports 12 different investment categories which will potentially foster Turkey's technology and R&D capacity and competitiveness. Investment projects in 12 designated investment areas should have the following minimum fixed investment amounts, in order to be supported by this scheme. Terms and Rates of Supports in Large Scale Investment Incentive are given in the following table.

Value added tax Exemption				Available
Customs Duty Exemption				Available
Tax Deduction	Until 31.12.2014	Rate of Contribution (%)	Outside OIZ	25
			Within OIZ	35
		Tax Reduction Rate (%)	Outside OIZ	55
			Within OIZ	60
	By 01.01.2015	Rate of Contribution (%)	Outside OIZ	25
			Within OIZ	30
		Tax Reduction Rate (%)	Outside OIZ	40
			Within OIZ	50
Social Security Premium (Employer's share)	Until 31.12.2014	Term of Support (years)	Outside OIZ	3 years
			Within OIZ	5 years
		Rate of Contribution (%)	Outside OIZ	5
			Within OIZ	8
	By 01.01.2015	Term of Support (years)	Outside OIZ	Unavailable
			Within OIZ	3 years
		Rate of Contribution (%)	Outside OIZ	5
			Within OIZ	8
Land Allocation				Available

## Strategic Investments

There is no exclusive list of strategic investment subjects. Investment projects which satisfy all criteria serving for the purposes of the scheme are regarded as strategic investments. A project that meets the following criteria can be supported within the scope of the Strategic Investment Incentive Scheme:

Minimum fixed investment shall be 50 million TL,

The domestic production capacity for the product(s) to be manufactured with the investment shall be less than the import of that product(s),

The added value brought with the investment shall be minimum 40% (excluding the refining and petro-chemical investments),

The total import value of the product(s) to be manufactured with the investment shall be minimum 50 Million \$ as of the past one year (excluding the products that are not manufactured domestically).

Terms and Rates of Supports in Strategic Investment Incentive Scheme are given below.

Value Added Tax Exemption		Available
Customs Duty Exemption		Available
Tax Deduction	Tax Reduction Rate (%)	90
	Rate of Contribution (%)	50
Social Security Premium (Employer's share)	Term of Support (years)	7 years
	Rate of Contribution (%)	15
Land Allocation		Available
Interest Rate Support	TL Denominated Loans (points)	5
	FX Loan (points)	2
	Maximum Support Amount (Thousand TL)	50.000
VAT Refund for building expenditures of the strategic investments over 500 Million TL.		Available

## Investments Benefited From Level Upgrade

The following categories of investments within the Regional and Large Scale Investment Incentives Schemes will get more benefits by getting, level upgrade in regional rates and terms of tax reduction and social security premium support (employer's share):

- Investments in Organized Industrial Zones (OIZ),
- Joint investments to be made by at least 5 companies operating in the same sector with the purpose of integrating these companies to this joint investment.

## Specific Priority Investments

According to the Decree, there are some specific priority investment areas. If an investor interested in investing on these areas, investment will be supported by the measures that are applicable for the 5th Region even they are made in 2nd Region. This is an upgrading opportunity for the investors.



## TRAKYA DEVELOPMENT AGENCY

### Call for Proposals

Call for Proposal is an invitation for potential applicants, carrying necessary qualifications, to submit project proposals which have to comply with the pre-determined subjects and conditions. The details regarding to the call for proposal will be involved in the application guide.

The minimum and maximum amounts of support per project can differ upon the special conditions of the support program. While determining these limits, factors such as general and special objectives of the program, the qualifications of potential applicants, the appropriate project subjects and their costs, program budget and the relevant legislation are considered by the board of directors.

The co-finance rate of the projects submitted by the profit making real and legal persons and supported by the Trakya Development Agency is to be at least 50% of total relevant cost where this rate cannot be decreased in any case.

### Direct Activity Support Program

The aim of the Direct Activity Support Program is to provide financial support for strategic research, planning and feasibility studies targeted to make contribution to local/regional development, and improve the implementation capacity of regional progress and plans. The Direct Activity Support Program apparently complies with legislation and is undertaken in the frame of national plans and programs.

Direct Activity Support Program supports activities that do not contain any investment component. The time duration for the projects financed under this program is maximum three months. The three month implementation phase begins just one day after contract is signed.

Municipalities, universities, other public institutions, professional organizations with public institution status, Non-Governmental Organizations, Unions and Cooperatives are only institutions/ organizations that can benefit from Direct Activity Support Program.

Under this program, Trakya Development Agency provides financial support for the activities defined in line with strategic priorities determined for regional development. Therefore, the projects that will be prepared must comply with the plans and programs in implementation.

Under the Direct Activity Support Program, minimum and maximum amounts that will be given for each project are decided upon in the limits of the legislation and determined by the Trakya Development Agency for each program. Support amounts of Direct Activity Support Program in 2014 were determined 25.000 TL and 90.000 TL as minimum and maximum amounts respectively.

## Guided Project Support

Guided Project Support is designed for providing financial and technical supports to projects contributing acceleration of regional development and enhancement of entrepreneurship and innovation capacity of the region.

The Agency determines the project areas to be supported with its general framework and also the possible actors competent to implement it. In this type of support, cooperation among public sector, private sector and nongovernmental organizations is highly encouraged.

The implementation period of the projects under the Guided Project Support shall not exceed 2 years. The Agency may provide support at a maximum rate of 90% per project.

## Technical Supports

The purpose of the technical support to be provided by the Agency is to provide technical

support to the operations of local actors which have importance for the regional development however, owing to the difficulties that have been encountered during preliminary and implementation stages due to lack of institutional capacity.

### **Beneficiaries from Technical Support:**

- Local authorities and union of local administration,
- Universities, vocational schools, research institutes,
- Other state institutions and organizations,
- Professional organizations with the status of public entity
- Non-governmental organizations.
- Technical supports will be provided in the following context:
  - Training,
  - Providing consultancy service

## TEKİRDAĞ INVESTMENT SUPPORT OFFICE

### **Introduces Investment Environment of City**

- Does research to promote the city's business and investment environment
- Arranges business events trip such as domestic and international conferences, seminars, meetings
- Provides the participation to the organizations about promoting Investment environment

### **Analysis, Reports, Policy Studies**

- Prepares the report about the investment environment
- Prepares databases matters that will need for Investors
- Prepares investment business flowchart
- Ensure "Technical Support" to Investors about requested issues
- Prepares reports about sectoral analysis

### **Conducts Studies in order to Enhance the Competitiveness of the Province**

- Studies for development of entrepreneurship
- Bilateral studies with intuitions
- Studies for enhancing the entrepreneurship capacities of enterprises

### **Permits and Licenses**

- Following and coordinating the private sector investors' permission and authorization procedures which are carry out by the public institutions and other administrative work and procedures
- Providing priority to the private sector investors' permission and authorization procedures which are carry out by the public institutions and other administrative work and procedures
- Identifying the obstacles and problems of private sector investors and attempting to solve the problems with related authorities

### **Studies for Improvement of the Investment Environment of the Province**

- Studies related to the identification and resolution of issues about business and investment environment of the province
- Establishing cooperation with institutions involved in the process of investment

### **Inventory Studies**

- Prepares the necessary information and data about development of business and investment environment for investors
- Prepares database of businesses
- Prepares inventory like land, buildings and facilities that are suitable for investment in
- Collects data about the cost of investment in, related to the issues as Energy, logistics, workforce, investment and so on that impact on taking an investment decision

### **Investment Incentives Operations**

- Introduces Investment Incentives System
- Guide to investors who wants to benefits from governmental support for their investment and the preparation of the application file about Investment Incentives
- Does monitoring, reporting investments development made over during the investment incentives
- When investments completed, prepares closing documents of investment

### **Consulting - Technical Assistance**

- Financial and technical support and giving information to investors on the issues about public and private sectors in central and local level
- Provision of information and guidance services to investors in the investment process and after that
- Assistance in the provision of investment location
- Helping to eliminate the need for labor
- Assistance in investor relations with other institutions





## **Tekirdağ Investment Support Office**

Hurriyet Mah. Karides Sk. Dincgul Ozcaki Is Merkezi

No:1 - 59100 - Süleymanpasa Tekirdag

Phone: +90 282 263 37 37

Fax: +90 282 263 10 03

[www.investintekirdag.org.tr](http://www.investintekirdag.org.tr)

[info@investintekirdag.org.tr](mailto:info@investintekirdag.org.tr)

